

National Trust

### F&B Behaviour Change

FFtF 30<sup>th</sup> Jan 2018 – Anita Barton





#### Running a Behaviour Change Campaign

Why is it Important

**Securing Resources** 

**Knowing Where You Start** 

Skills for Change

Set your Goals

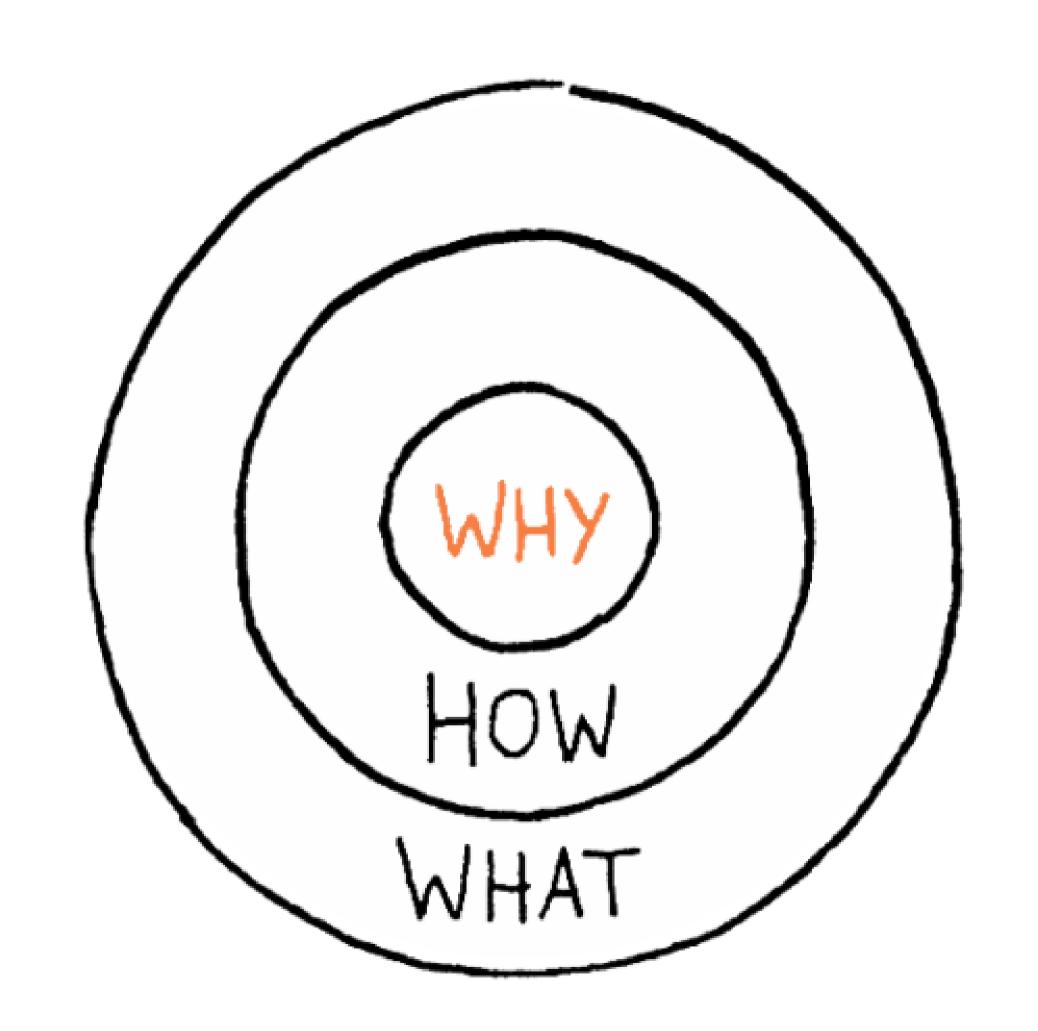
Make it a Success

Evaluate



#### Why is it important?

How to Inspire Action





#### Secure Resource

I Don't Want to Run this Campaign!



#### Energy Champion



E





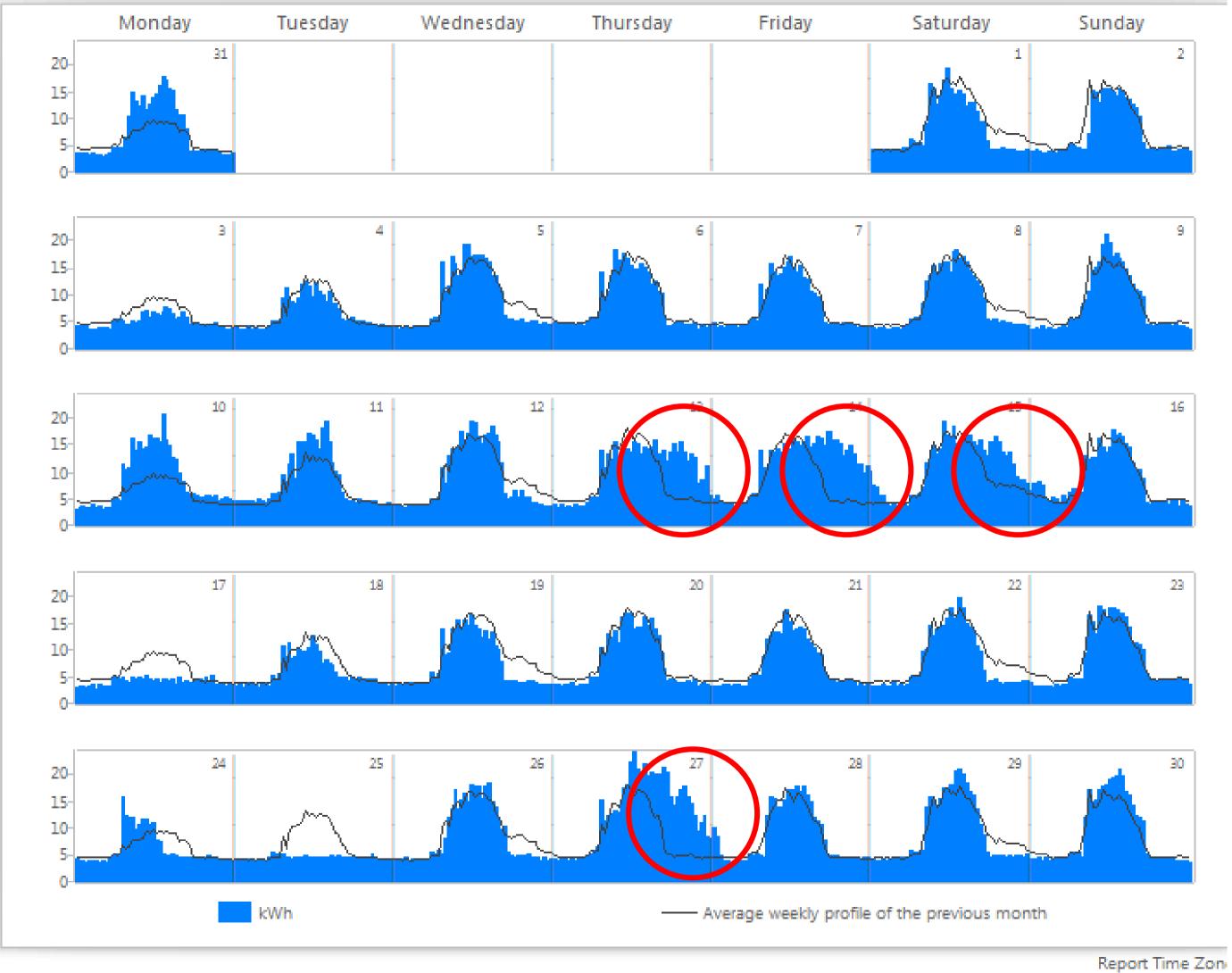
#### Knowing where you start

How Much and What?



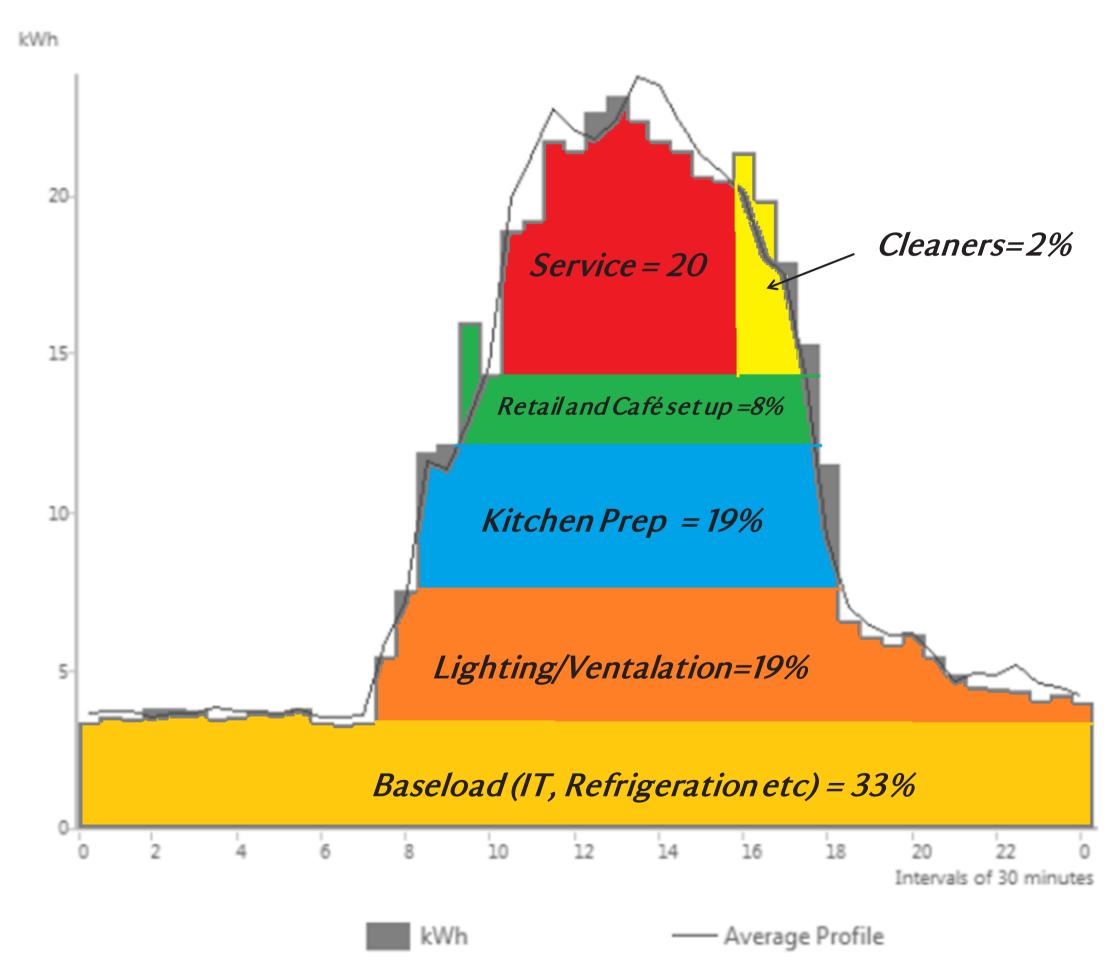


## Of energy consumption at Fountains is from the Visitors Centre restaurant



Why?



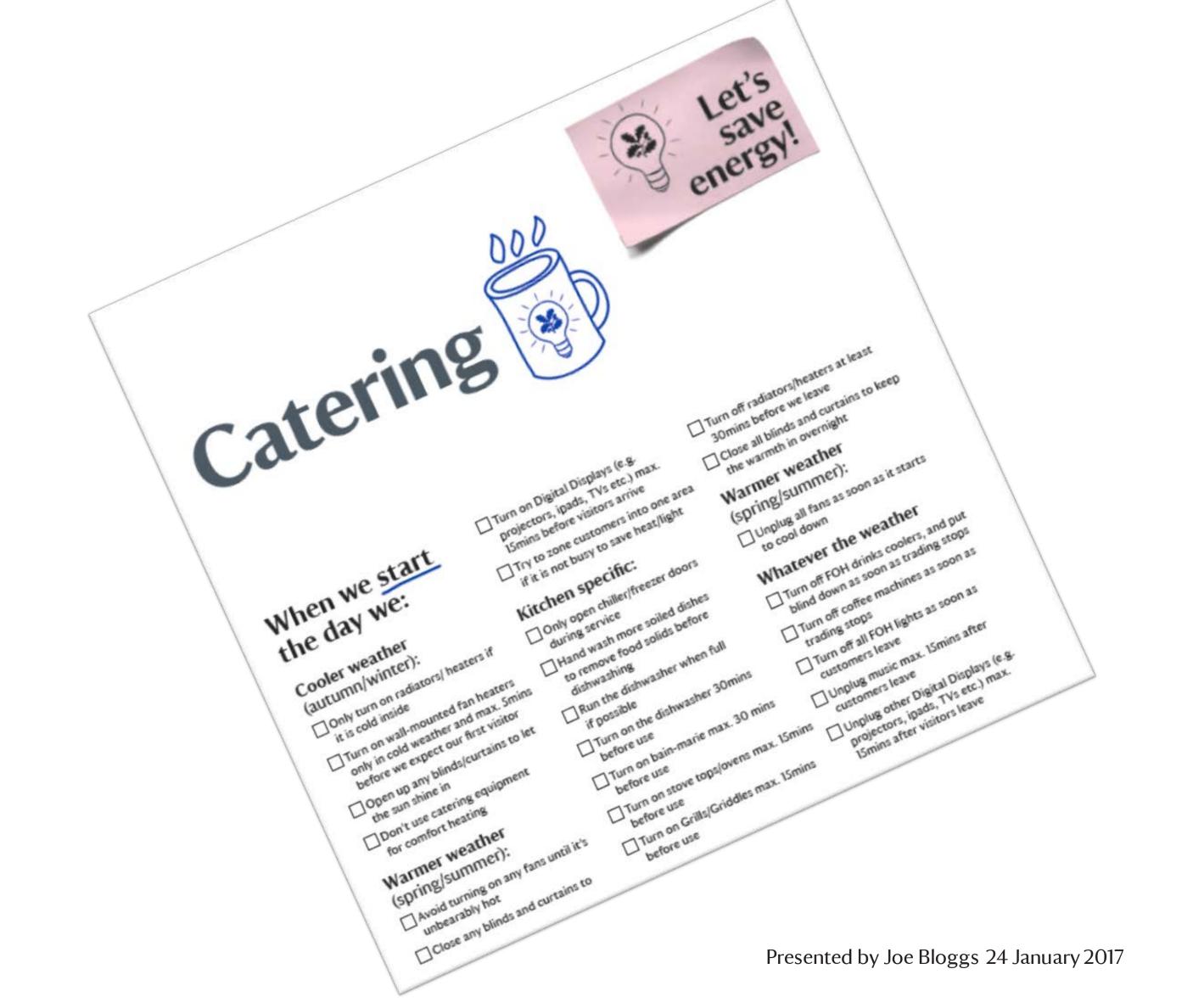


What?



#### Skills for Change

BUT HOW?!





# Fire up and Shutdown

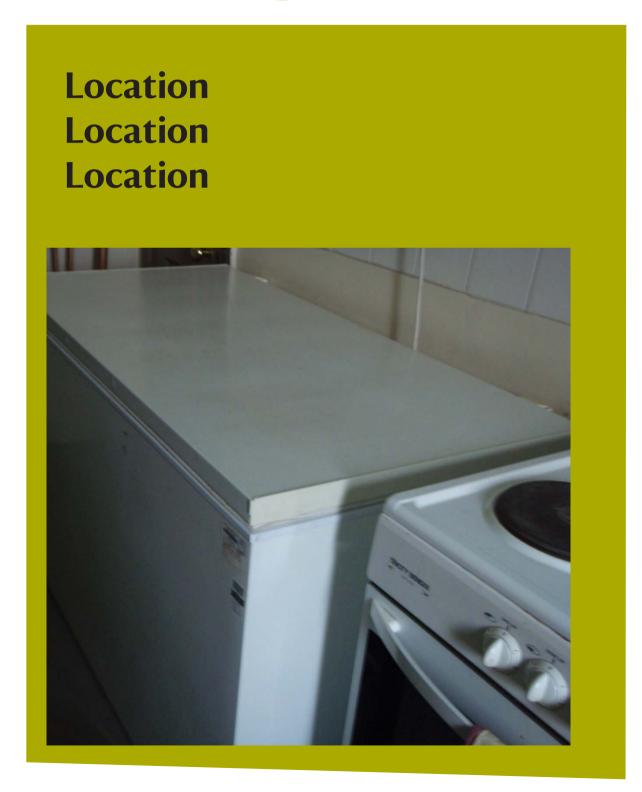


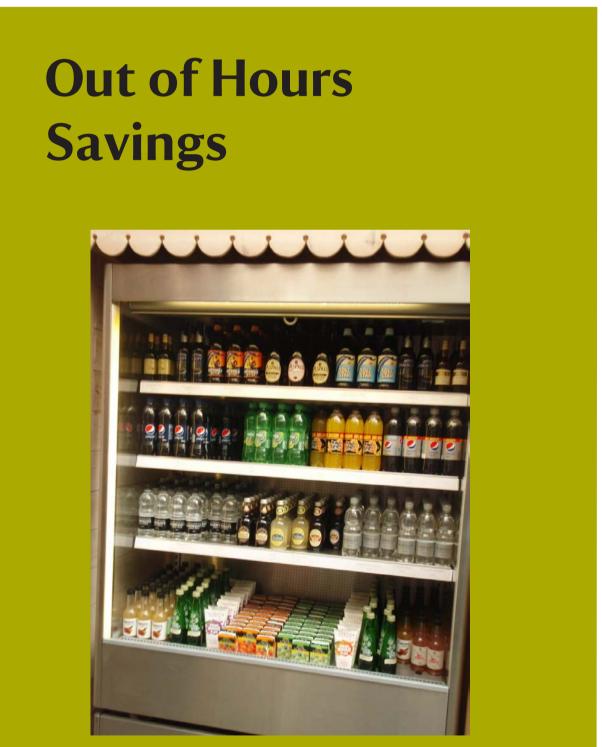


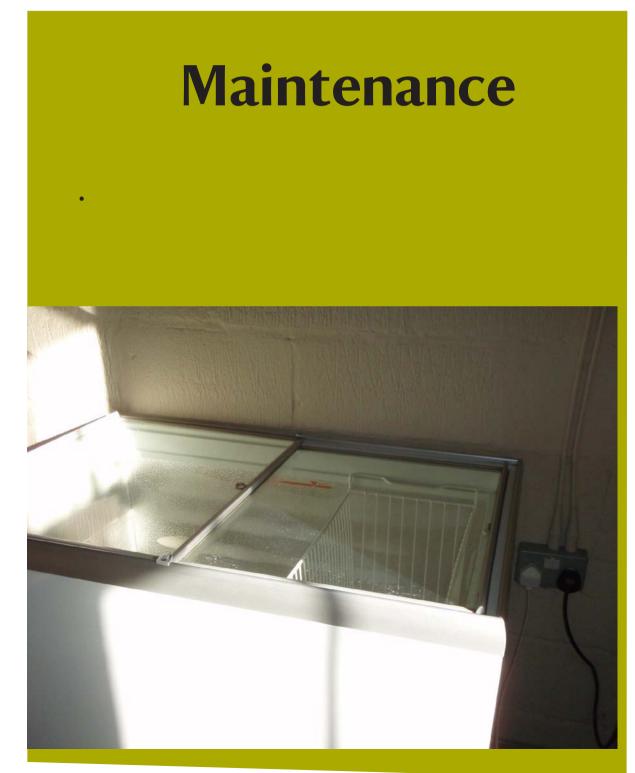


#### Refrigeration











#### Set your Goals

Aim for the impact



#### **Goal Setting**

- Less is more
- What will motivate the staff best? let them decide.
- Choose things that will have the best impact
- Think about expressing goals in new ways
  - This month we want to save enough energy to pay for 10 Memberships!



#### Make it a Success

Keep the magic going



#### Energy Monsters

**Monster Energy Guzzler** 

Heat up time





**Monster Energy Guzzler** 

Switch ON: 9am

Switch OFF: 3:30pm



**Monster Energy Guzzler** 

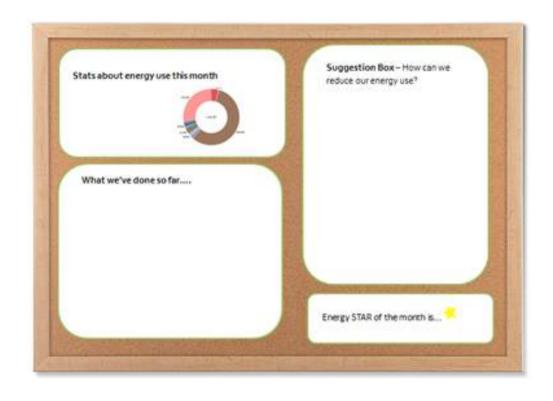
Heat up time







#### Give Feedback

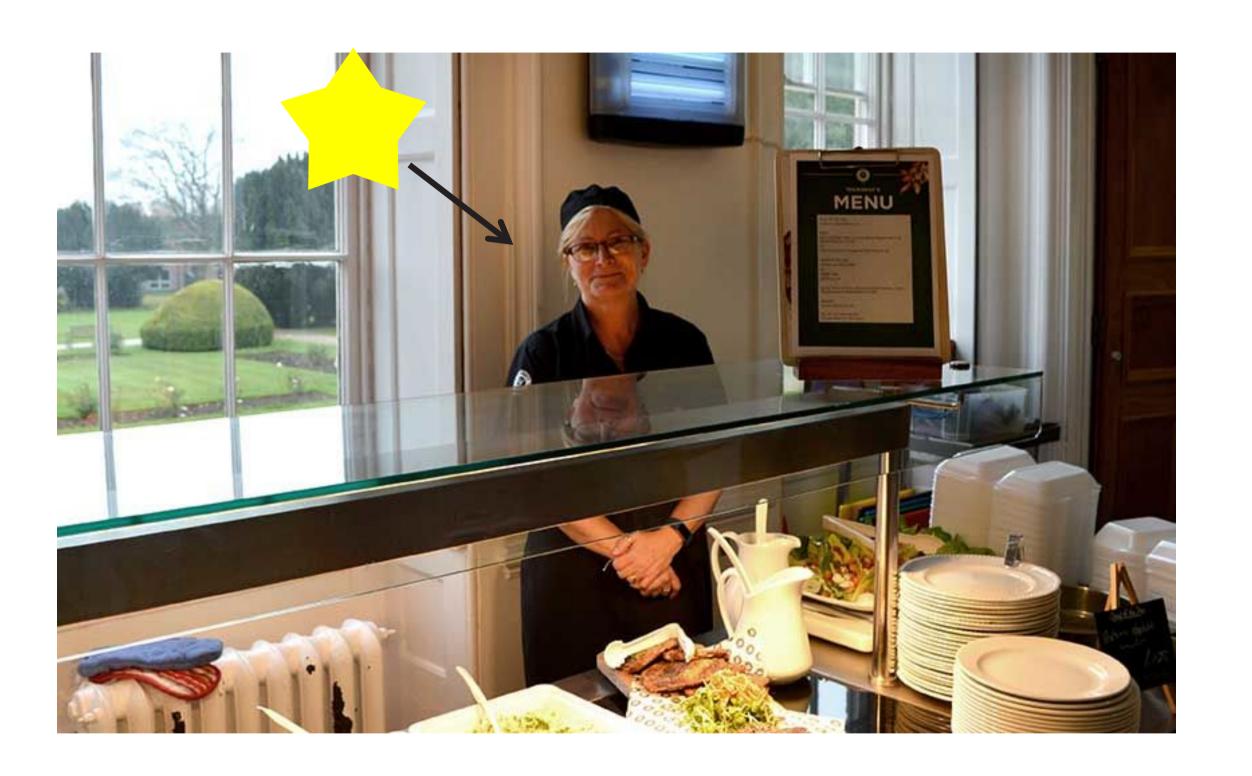






#### Incentivise







#### Evaluate

Have a start middle and importantly an end.